Recycling and Waste Stream Summary
Recyclable and Landfilled Materials

Quarterly, we are saving:

<table>
<thead>
<tr>
<th></th>
<th>Landfilled</th>
<th>Diverted</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>342.34 tons</td>
<td>99.37 tons</td>
<td>77.5%</td>
</tr>
<tr>
<td></td>
<td>99.37 tons</td>
<td></td>
<td>22.5%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>441.71 tons</td>
<td></td>
<td>100%</td>
</tr>
</tbody>
</table>

- **Paper**
  - Diverted: 37.60 tons (37.84%)
- **Plastic**
  - Diverted: 8.06 tons (8.11%)
- **Aluminum**
  - Diverted: 0.80 tons (0.81%)
- **Glass**
  - Diverted: 17.46 tons (17.57%)
- **Cardboard**
  - Diverted: 17.46 tons (17.57%)
- **Other Materials**
  - Diverted: 18.00 tons (18.11%)

Created January 10, 2017

This report was created using data from local disposal and does not reflect company-wide recycling data. For a detailed analysis of company sustainability efforts, please view the annual Waste Industries sustainability report online at www.wasteindustries.com
Recycling and Waste Stream Summary
"The Big Five" Recyclable Materials

Quarterly, we are saving*:

<table>
<thead>
<tr>
<th>Diverted</th>
<th>Landfill Tonnage</th>
</tr>
</thead>
<tbody>
<tr>
<td>489.9 tons</td>
<td>3812.5 tons</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Paper</th>
<th>Plastic</th>
<th>Aluminum</th>
<th>Glass</th>
<th>Cardboard</th>
</tr>
</thead>
<tbody>
<tr>
<td>54.4 tons</td>
<td>10.9 tons</td>
<td>10.9 tons</td>
<td>38.1 tons</td>
<td>375.6 tons</td>
</tr>
</tbody>
</table>

*The recycling and waste data used in this report is based on actual customer data, historic WM studies, and EPA averages. For a more detailed analysis of your waste stream, talk to your WM rep about conducting a waste stream audit.
Working together to recycle,
The State of Delaware and Waste Management are reaching some amazing milestones.

Quarterly, we are saving*:

- **2,071,776 kW-hrs of electricity**
  - Enough to power 173 homes for a full year

- **43,774 gallons of oil**
  - Enough energy to heat and cool 217 homes for a full year

- **10,320 gallons of gasoline**
  - Enough gasoline to drive 288,966 miles

- **5,813 mature trees**
  - Enough to produce 72,026,724 sheets of newspaper

- **3,010,067 gallons of water**
  - Enough to meet the fresh water needs of 53,512 people for a quarter

- **1,711 cubic yards of landfill airspace**
  - Enough airspace to meet the disposal needs of a community of 8,788 people

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REPORTING PERIOD: October 1, 2016 to December 31, 2016

Recycling and Waste Stream Summary
Diverted from landfill

Quarterly, we are saving*:

Recycled 31,475 Cubic Yards
Landfilled 83,654 Cubic Yards

Diversion Percentage 27.3%